



WHEN TRUST MATTERS

Indústria de baixo carbono: Infraestrutura logística e supply chain

Wind of Change, Porto Alegre
Tchiarles Coutinho Hilbig, Market Area Manager South America

02/04/2025

A global assurance and risk management company

160
years

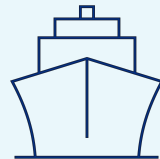
~15,000
employees

~100,000
customers

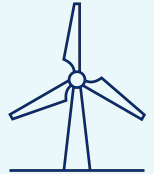
100+
countries

5%+
of revenue in R&D

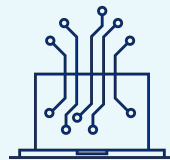
Ship and offshore
classification and advisory



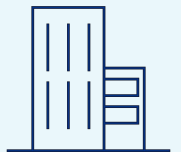
Energy advisory, certification,
verification, inspection, and
monitoring



Software, cyber security,
platforms, and digital solutions



Management system
certification, supply chain,
and product assurance



TheGreatTransition.org

THE GREAT TRANSITION

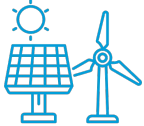
2025 - 2050

*A successful energy transition will be one of
the greatest achievements in the history of humankind*

WATCH THE FILMS

Our experience

Renewables in Brazil



20 years

Supporting the renewable industry in Brazil



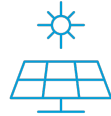
+ 60 GW

Advisory services for wind farms



+1000 masts

Unparallel knowledge of the Brazilian wind and solar resources



+ 30 GW

Advisory services for Solar projects utility and DG



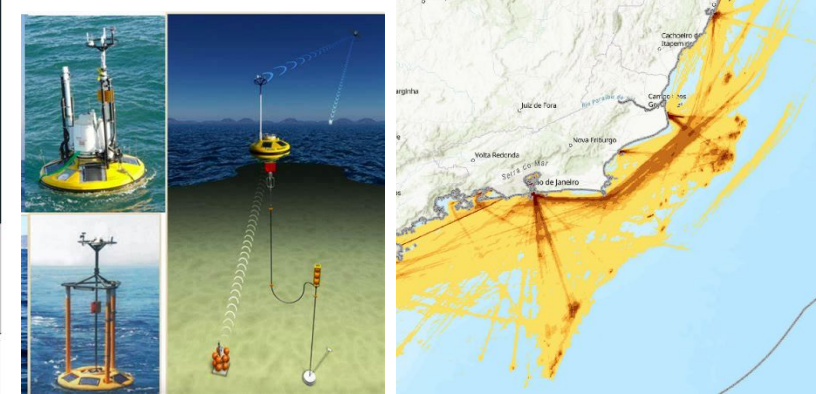
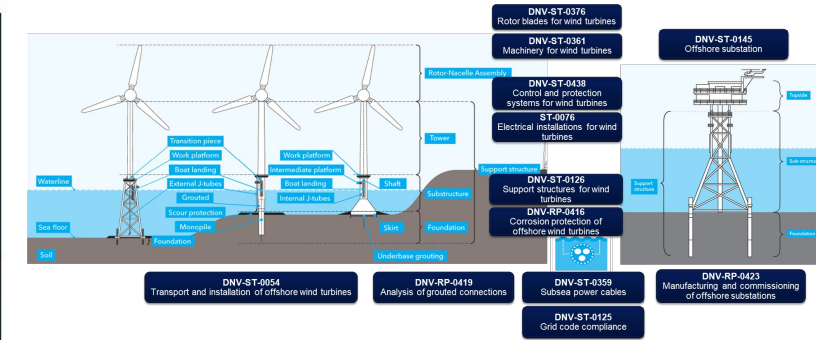
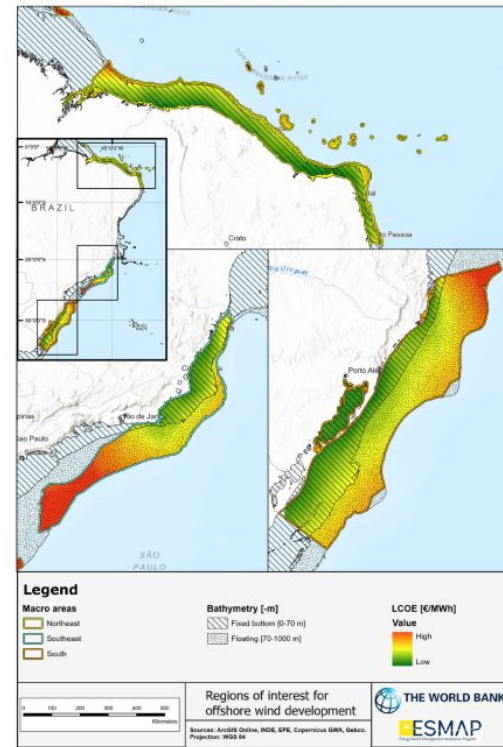
+40 %

Performance of 40% of all wind farms in operation



+ 20 GW

Technical Due Diligence
Lender's, Project Finance & M&A



Trusted voice to the industry

Offshore Wind



+ 50 GW

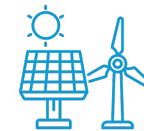
In-depth knowledge of all **Brazilian coastline**, and development of +50 GW projects

+97 %

involved in the majority of the world's offshore wind farms

+80 %

of the world's offshore wind farms are certified by DNV



> 22,700 tpd

Renewable methanol and ammonia plants



> 300 projects
energy storage systems

Hydrogen*



20 GW

Electrolysis capacity in various technologies

> 39 projects

Hydrogen and Derivatives projects

> 17 FEL

FEL 1 and FEL 2 studies

> 14 TDD/LTA

Technical Due Diligence
/Lender's Technical Advisory Studies



> 250,000 km

transmission and distribution cables and overhead lines



> 100,000 km

of gas transmission and distribution pipelines



> 5,000 km

of heat transmission and distribution pipelines

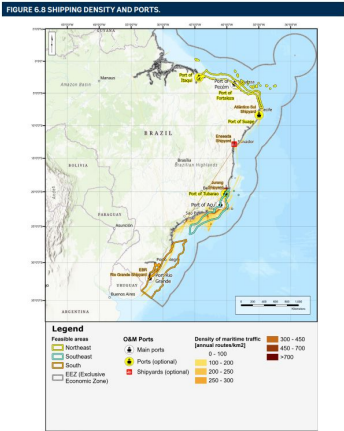
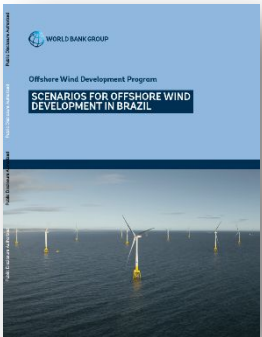
Offshore Wind Readiness Level (Brazil)



TABLE 8.5 READINESS LEVEL (WEIGHTED SCORE)—SORTED FROM HIGHEST TO LOWEST.

Service or component	Weighted score	Service or component	Weighted score
Legal, consenting, and regulatory	40	Tower	30
Onshore infrastructure	40	Nacelle, hub, and assembly	29
Onshore substation installation	40	Blades	29
Project management	39	Decommissioning	25
Engineering and consultancy	39	Array and offshore export cable supply	21
Metocean campaigns and environmental survey	39	Array and offshore export cable installation	21
Geophysical and geotechnical surveys	37	Foundation supply (monopile, jacket, and floating)	20
Wind farm operation	36	Offshore substation installation	19
Turbine maintenance and service	33	OSS supply	19
Balance of plant maintenance and service	33	Turbine installation (offshore)	19
Turbine loose items	31	Foundation installation (offshore)	19
		Offshore substation installation	19

Source: Scenarios for Offshore Wind Development in Brazil, World Bank



Source: ArcGIS Online, AIS Ushahidi Intelligence, AISDAQ, INCE [37] [38]

Supply Chain complexity: High supply chain complexity: Choose between multi-contract and local, hybrid EPCI, determine local supplier percentages for CAPEX and OPEX, and assess financial risks.

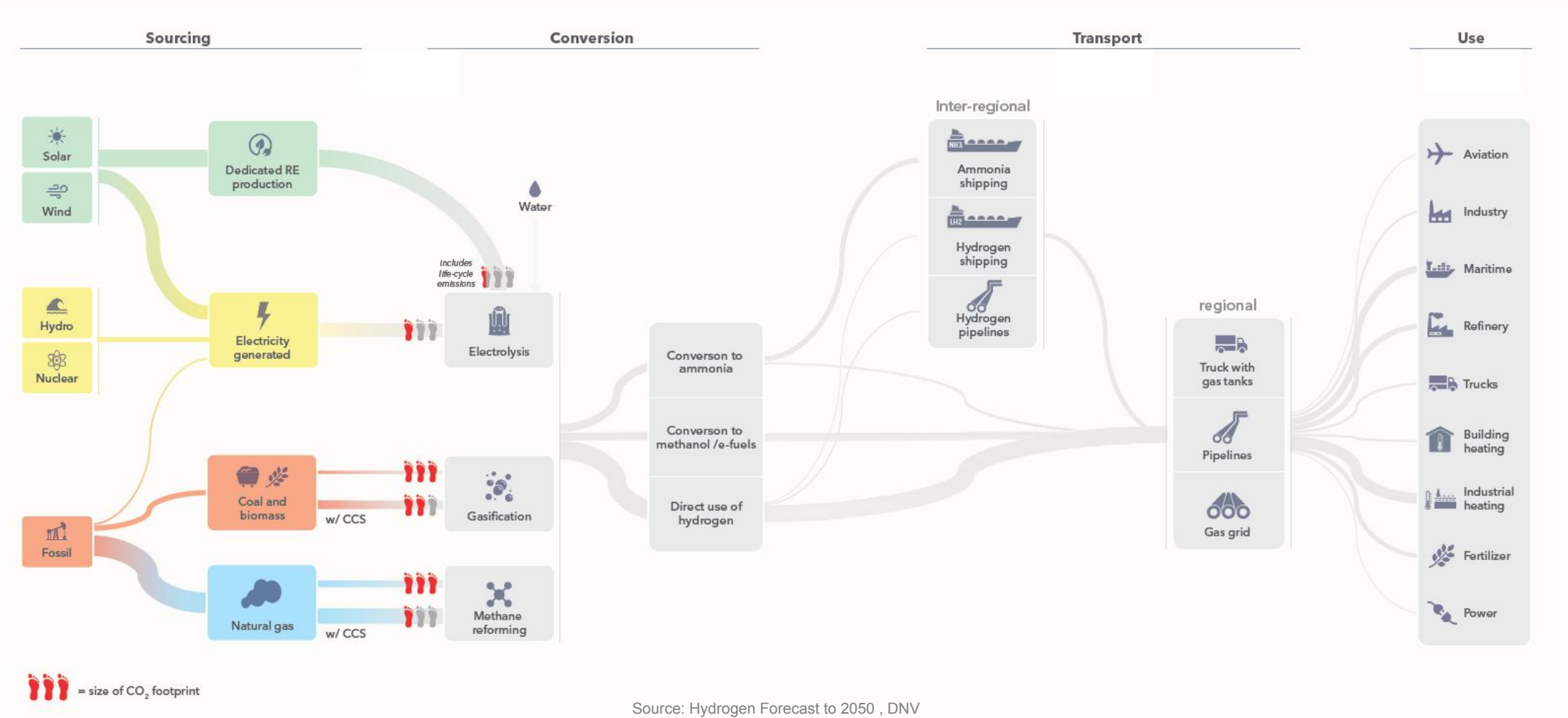
Strengths

- **Overall development services**, engineering and consultancy, **onshore infrastructure** and electrical, **geophysics and metocean survey**
- Operation and maintenance to some extent draw from the experience with onshore wind and O&G

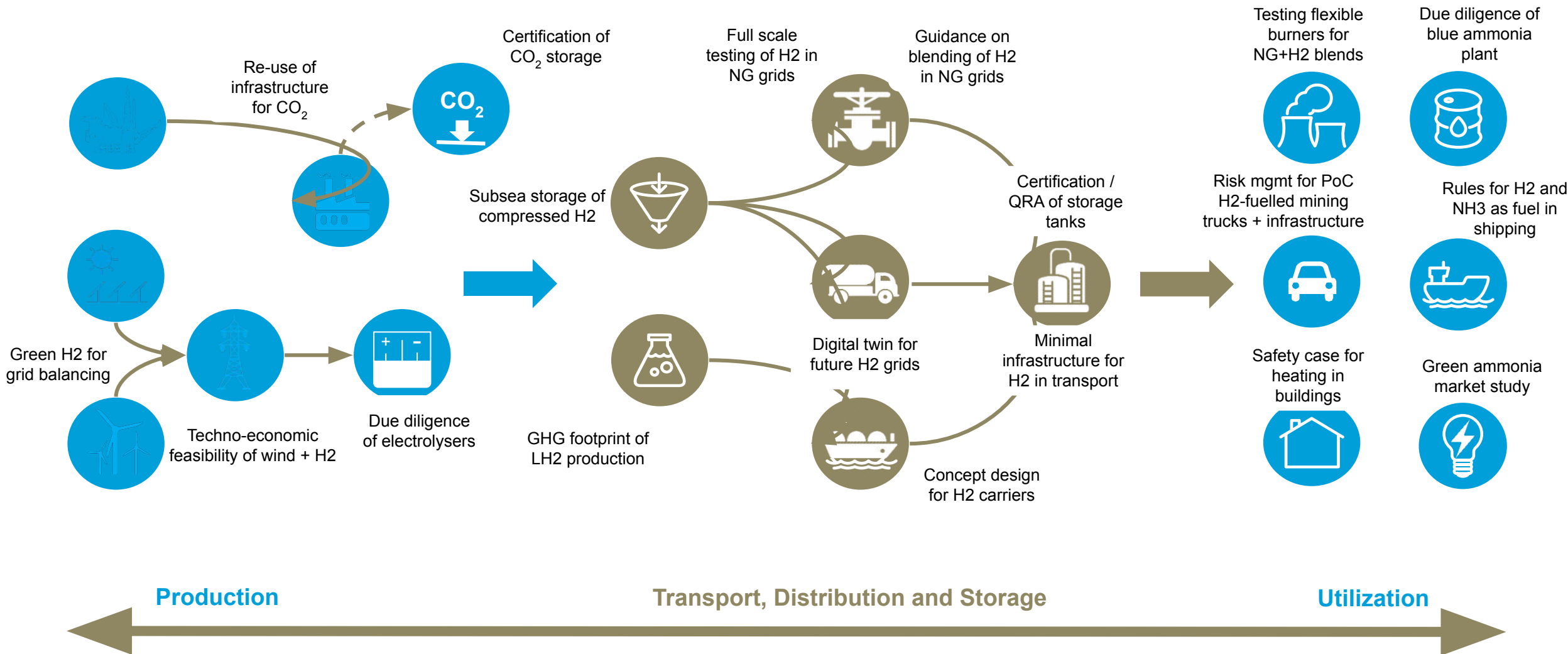
Shortfalls

- Installation capabilities (limited number of companies that operated the specific purpose **installation vessels**)
- **Manufacturing capabilities (large specialized facilities)** – mainly **turbine and foundations**

Hydrogen potential production and use by 2050



Hydrogen value chains



Breakdown of barriers for policies to overcome

1. Costs and financial support

No carbon cost internalization and limited support to first phase scaling and commercialization

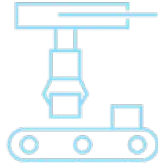


2. Demand and competition

Competition between 1) low-carbon blue and renewable green hydrogen 2) electrification, and 3) fossil alternatives

3. Technology and manufacturing

Limited manufacturing for green and blue H₂ technologies, and offshore PtX needs maturing



Hydrogen
barriers which
policies must
overcome



4. Safety and hazards

Acceptance criteria and documentation varying from country to country

5. Infrastructure and indirect enablers

Renewable power production with robust grids onshore and offshore, and CCS value chains

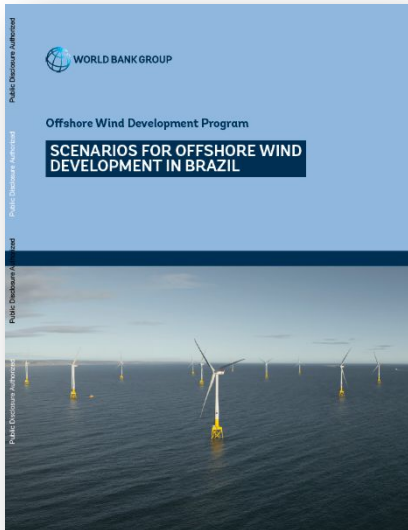


6. Standards & certification

No GoO certification with traceability and LCA frameworks, standards for large-scale safe design needs updating



Presenting insights to guide strategic decisions



Scenarios for Offshore Wind in Brazil

– strategic analysis and advice on the role offshore wind could play in Brazil's energy mix

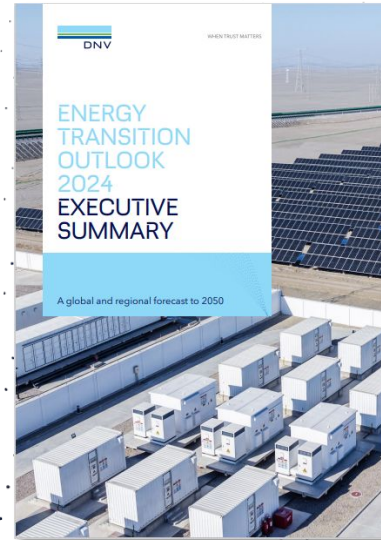
Report download link (free access):

[PT-BR Version](#) | [ENG Version](#)



Caderno FGV + DNV

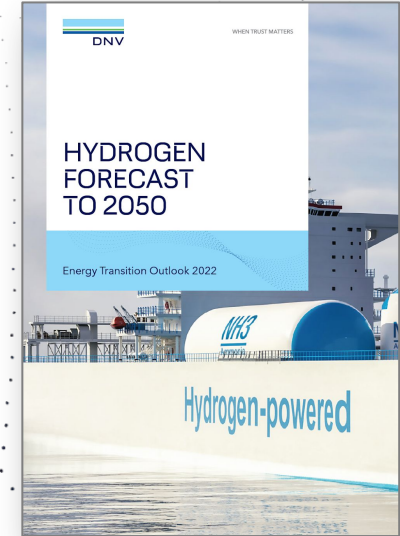
– Low-Carbon Hydrogen Energy, offering an overview of the challenges associated with the development of the production chain.



Energy Transition Outlook

– A forecast of the shape and timing of the ongoing energy transition distributed over 10 regions.

Go to: eto.dnv.com



Hydrogen Forecast to 2050

– new and expanded hydrogen findings from our Energy Transition Outlook Globally, regionally, and by sector

Go to: eto.dnv.com

Obrigado

Tchiarles Coutinho Hilbig

tchiarlescoutinho.hilbig@dnv.com

+ 55 51 99296.6560

www.dnv.com

